



Panel

# How to transform Structured Products into an essential part of private wealth and asset management

**Christel Rendu de Lint**

Co-CEO, Bank Vontobel

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**Moderator:**

**Sylveline Besson**

Head of Marketing, Investment Products & Services, CA Indosuez Wealth Management and Member of the SSPA Board





# SSPA Benchmarking Index

ISPF Lucerne  
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# Background, Motivation and Objectives of the SSPA Benchmarking Index

## Background

- No established benchmark for Structured Products
- Limited visibility of Structured Products and insufficient penetration rate in portfolios
- Demand for greater transparency and traceability
- Structured Products lack a reference point (compared of other asset classes)

## Objectives

- Create a credible track record and demonstrate Structured Products performance
- Develop a representative, robust index composed of the most demanded categories of Structured Products
- Promote market acceptance and additional product understanding (awareness and education)
- Serve as a reference point for reporting, analysis, marketing (in advisory and discretionary management portfolios) and communication

# Description of the Index / Family of indices

The SSPA launches **3 indices**, with similar composition, **quanto** in **3 currencies**: CHF, EUR and USD.

## Type of products composing the index

- Product category: **Worst-Of Barrier Reverse Convertibles**
- Underlying: **Euro Stoxx 50, S&P 500 and Nikkei 225 indices (Worst-Of)**
- Tenor: **1 year** (non-callable)
- Strike: **100%** ; European Barrier : **70%** of the initial level of each underlying
- Coupon: **fixed coupon paid at maturity**

## A clearly defined rulebook

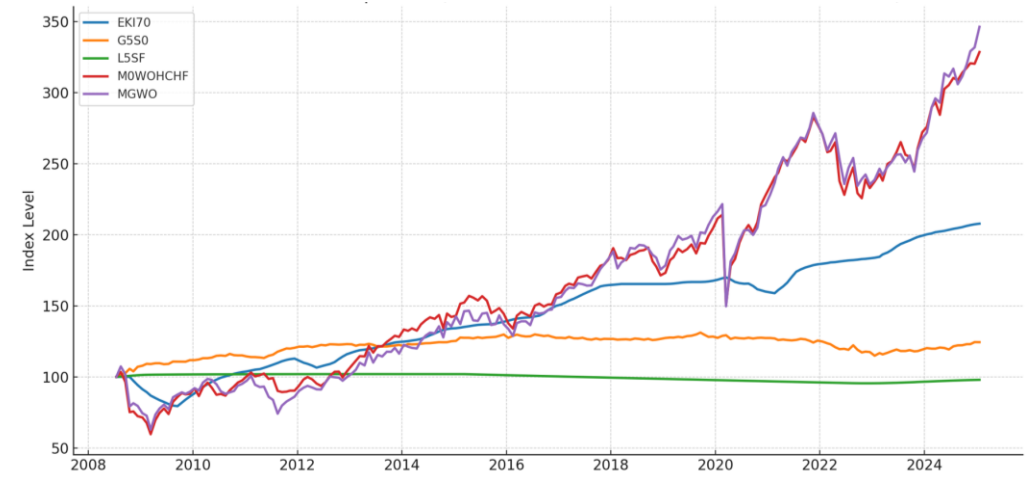
- Each index is composed of **12 products**
- **Monthly rolling strategy**: Products are monthly staggered
- **Each month**, when a product is redeemed, **a new BRC is priced and added to the index** (for an amount equal to nominal + coupon of the previous product).

# Product Pricing methodology and Backtest

## Product pricing

- No actual issuance: zero-notional approach
- **Monthly auction-based pricing process** through one or two Multi-Issuer Platforms (MIP)
- **Coupons** are derived from **real market quotes** calculated through the MIP
- Third party product valuations used for daily index calculation
- Pricing based on **end-of-day quotes**

## Backtest



- SSPA Benchmark Index (70% European barrier)
- G5S0: ICE BofA 1–10Y Switzerland Government Index
- L5SF: ICE BofA CHF 3M Deposit Rate Index
- MOWOCHF: MSCI World TRI 100% Hedged CHF
- MGWO: MSCI World TRI (unhedged)



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10:45 am — 12:00 am

# Coffee Break

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2 - 3 September 2025



Lucerne